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Cuba

Market Development Reports

Internet Resources on Agricultural Trade with Cuba 2004

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Report Highlights:

Looking for trade regulations, market research, trade events, service providers, or general background information on Cuba? This report provides websites and links with useful information for companies seeking to export U.S. agricultural products to Cuba.

Includes PSD Changes: No
Includes Trade Matrix: No
Unscheduled Report
Miami [C1]
[CU]

The website and link listings in this report provide useful information, which may be of interest to U.S. suppliers seeking to export U.S. agricultural products to Cuba. While it is impractical to provide a complete list of websites relating to Cuba, this partial list is offered with the understanding that no discrimination is intended. Furthermore, the U.S. Department of Agriculture (USDA) does not assume responsibility for the reliability or accuracy of any information made available on any non-USDA website.

A. U.S. Government websites and links

1. <http://www.fas.usda.gov/itp/cuba/cuba.html>

The following is just some of the information related to Cuba on the **USDA's Foreign Agricultural Service (FAS)** website:

- Answers to frequently asked questions
- Status of agricultural commodity trade
- General agricultural background
- Commodity fact sheets
- U.S. foreign policy, travel guidance, and general background information
- Export & trade guidance (with links to other U.S. government websites)
- Eligible Commodities
- Current Regulations
- Trade Sanctions Reform & Export Enhancement Act of 2000

Moreover, <http://www.fas.usda.gov/itp/sanctions.html> provides:

- Federal Register Notices for exports of agricultural commodities to Cuba
- A list of eligible agricultural commodities under Section 902(1) of the Trade Sanctions Reform and Export Enhancement Act of 2000 (Public Law 106-387)

2. <http://www.cbato.fas.usda.gov>

Reports on the market for U.S. agricultural products in Cuba and other relevant information can be found at the USDA's **Caribbean Basin Agricultural Trade Office (CBATO)** website. Click on the *Cuba* link for:

- Information on agricultural trade with Cuba
- A list of eligible agricultural commodities for export to Cuba
- An overview of the Cuban purchasing and distribution system
- Reports on the food service sector, agricultural import regulations and websites for Cuba

3. <http://www.fsis.usda.gov/OFO/export/cuba.htm>

USDA's Food Safety and Inspection Service (FSIS) link for poultry export requirements and FSIS certification for Cuba. This link also contains contact information on the FSIS Technical Service Center <http://www.fsis.usda.gov/OFO/TSC/>, where exporters can seek assistance on export requirements.

4. <http://www.bis.doc.gov>

The **U.S. Department of Commerce (USDOC), Bureau of Industry and Security (BIS)** website assists U.S. exporters with export regulations and controls. Click on the options listed under "Licensing" for BIS regulations, or under the home menu option "Policies and

Regulations,” the link for “Export Administration Regulations” will lead to a separate website which includes a database of regulations, a link for the Federal Register and an e-mail subscription service.

5. [http:// www.treas.gov/offices/eotffc/ofac/](http://www.treas.gov/offices/eotffc/ofac/)

The **U.S. Department of the Treasury (USDT), Office of Foreign Assets Control (OFAC)** gives an overview of Cuban assets control regulations, guidelines and information on the Cuba sanctions program, including information on travel restrictions to Cuba.

- Click on the **“Guidelines & Information”** link for Cuba under **“Sanctions Program and Country Summaries”** for a list of OFAC-Authorized Travel Service Providers which help disseminate the basic rules, regulations and necessary documentation essential for planning a visit to Cuba.

6. <http://www.usitc.gov/wais/reports/arc/w3398.htm>

The **U.S. International Trade Commission Report (Publication 3398)** is a 360-page report published in 2001 titled “Economic Impact of U.S. Trade Sanctions With Respect to Cuba” that provides estimates for the U.S. export of various agricultural commodities if trade restrictions on Cuba are reduced.

7. <http://state.gov/r/pa/bgn/index.cfm?docid=2886>

The **U.S. Department of State’s** link to general background information on Cuba offers details on travel and business, government structure, economic conditions, and trade relations. In addition, this link provides global access to official foreign policy information including daily press briefings, recent health advisories, travel warnings, and public announcements.

8. <http://www.odci.gov/cia/publications/factbook>

The **Central Intelligence Agency’s (CIA) World Factbook** website provides general and current reference information including maps, field listings, and Heads of State in the Cuban government, as well as other countries around the world.

B. Non-U.S. Government websites and links

9. <http://www.cubatrade.org>

The **U.S.-Cuba Trade and Economic Council’s** website provides an educational structure in which the U.S. business community may access accurate, consistent information and analysis on matters and issues of interest regarding the United States-Republic of Cuba commercial, economic and political relations. The “Eye on Cuba” section www.cubatrade.org/eyeon.html lists individual, downloadable reports on U.S. trade with Cuba. The U.S.-Cuba Trade and Economic Council does not take positions with respect to United States-Republic of China political relations.

English only

10. <http://www.cubanag.ifas.ufl.edu>

The **University of Florida's Cuban-Agriculture** website features agricultural data, useful production and trade publications with updated information on the agricultural and fisheries sectors in Cuba.

English only

11. <http://www.fita.org>

The **Federation of International Trade Association** website is a well documented source for trade leads, news, events, and a link library of 4,000+ sites related to international trade such as a Buy/Sell Exchange, Global Trade Shop, and a Directory of US-based Export Management Companies. Applying "Cuba" to the search option can access information on web resources, trade, and events specific to Cuba.

English & Spanish

12. <http://www.eclac.cl>

The **U.N. Economic Commission for Latin America and the Caribbean** website promotes economic and social development in the region, provides advisory services to governments, organizes conferences, and assists in bringing regional perspective to global problems. For Cuba-specific information, the "Search" option will provide a multitude of information on Cuba's political, economic and social situation, past and present.

English & Spanish

13. <http://proquest.umi.com/pqdweb>

Service provided through institutions with a current subscription.

The **Proquest Direct** website service provides newspaper articles, scholarly journals, and general interest magazines on a wide variety of topics with special emphasis on business and trade topics. A "search" of Cuba-specific topics provides a multitude of publications that will allow users to quickly familiarize themselves with Cuba's historical background and current issues.

English only

14. <http://www.alamarcuba.com>

The Washington-based **Alamar Associates** website facilitates/consults U.S. corporations, organizations and media outlets in pursuing business with Cuba. Alamar Assoc. offers a full range of consulting services (such as market entry, personal contacts, licenses, market studies, and conferences) to clients wishing to prepare for entry into the Cuban market.

English only

15. <http://www.cubanwhitepages.com>

An on-line version telephone directory for Cuba, the **Cuban White Pages** website searches by name, business, address, city, or specific province.

English & Spanish

16. <http://www.cofacerating.com>

The **Coface Group Rating** website showcases an international finance program that helps SME's (small to medium-sized enterprises) reduce credit risk. Currently, Coface provides credit reports on Cuban companies. In the future, Coface may also offer risk protection for U.S. exports.

English & Spanish

C. Cuban-Based Websites and Links

17. <http://www.cubaweb.cu>

The **CubaWeb** website presents an integrated system of information and services divided into subcategories (business, events, culture, etc.), guiding users towards the right area of interest. This link also provides a news service covering the most relevant daily news events in the various provinces of Cuba.

English & Spanish

18. <http://www.camaracuba.cu/otros.htm>

The **Cuban Chamber of Commerce** website is an all-encompassing interactive e-community that provides user-friendly access to Cuban based E-commerce sites in areas such as:

- Travel Agencies
- Banks
- Insurance (business/personal/travelers)
- National Hotel
- Rental Car Agencies
- Money Transfer
- Communications (cellular, fax, e-mail)
- Trademarks, patents and domain names
- Online Shopping
- Culture

Furthermore, **<http://www.camaracuba.cu/Extranet/Incoterms.asp>** links to a detailed step-by-step explanation and pictorial showcase of INCO terms, definitions and responsibilities.

Spanish only

19. <http://www.aduana.islagrande.cu>

The **Cuban Customs** website presents detailed information on Customs clearance legislation, requirements, procedures, and other information pertinent to personal travel, courier shipment, and commercial trade.

English & Spanish

20. <http://www.ocpi.cu>

The **Cuban Office of Intellectual Property** website offers information on patent/trademark/ brand name registration including a list of legal firms offering registration services.

Spanish only

21. <http://www.prensa-latina.cu>

The **Prensa-Latina**, an internationally recognized Cuban-based newspaper, hosts this website dedicated to general topics such as culture, sports, science, and world technology with special emphasis on international politics and economics. (updated daily)

English & Spanish

